# Grow your earnings with Core Plus <sup>+</sup>

Boosting Core Plus<sup>+</sup> to ignite your growth





## Earn more money as you grow to Bronze

#### **Early Incentive**





#### **Retail Margin**

Make more money recommending products to customers

EARN up to 30% retail profit when selling to your customers.

#### Bronze Foundation Incentive<sup>+</sup>

Sponsor three team members who grow volume

EARN 30% MULTIPLIER ON MONTHLY PERFORMANCE BONUS

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#### Bronze Builder Incentive<sup>+</sup>

Help downline balance growing volume and sponsoring

EARN 40% MULTIPLIER ON MONTHLY PERFORMANCE BONUS



#### **Bronze Pin**

Earn your first recognition when reaching Bronze Builder

#### Bronze Builder Consistency<sup>+</sup>

Maintain Bronze Builder and see a bonus at 6 and 12 months



## Bronze Foundation Incentive+ (BFI)

- 9% or 12% Performance Bonus.
- 100 Personal PV.
- Have three (3) or more personally sponsored ABOs achieving minimum of 3% Performance Bonus.



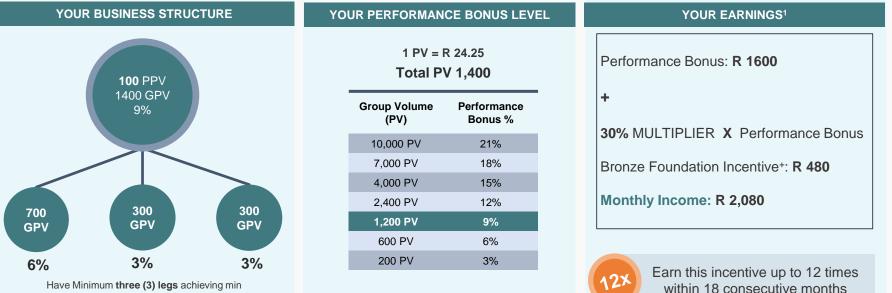
- Earn a **30% multiplier** on your monthly Performance Bonus.
- Earn up to 12 payments within 18 consecutive months. Timer starts once first BFI month is achieved

#### ELIGIBILITY:

Highest <= 12% in Performance Year (PY22/23), non-past Bronze Foundation Recipient)

## **Bronze Foundation Structure**

9% Performance Bonus level and sponsor three (3) or more personally sponsored ABOs achieving minimum of 3% Performance Bonus



Have Minimum three (3) legs achieving min 3% Performance Bonus level

<sup>1</sup>This calculation is for estimation only, may vary depending on actual circumstances and can contain out-of-date information. Information is for illustration only and neither constitutes a promise, guarantee nor other bonus payment obligation by Amway. Income calculation results do not consider expenses and taxes related to the Amway business.

## **Bronze Foundation Structure**

12% Performance Bonus level and sponsor three (3) or more personally sponsored ABOs achieving minimum of 3% Performance Bonus

YOUR BUSINESS STRUCTURE			YOU	R PERFORMAN	CE BONUS LEV	'EL	YOUR EARNINGS <sup>1</sup>		
	100 PPV		1 PV = F Total P			Performance Bonus: <b>R 2,980</b>			
	2400 GPV 12%		-	Group Volume (PV)	Performance Bonus %	-		ULTIPLIER X Performance Bonus	
				10,000 PV	21%				
				7,000 PV	18%		Bronze	Foundation Incentive <sup>+</sup> : <b>R 890</b>	
				4,000 PV	15%				
800 1200 30		300		2,400 PV	12%		Month	ly Income: R 3,870	
	GPV		1,200 PV	9%					
				600 PV	6%		L		
6%	9%	3%		200 PV	3%			Form this inconstitute up to 40 times	
Have Mir	nimum <b>three (3) legs</b> ach						12X	Earn this incentive up to 12 times within 18 consecutive months	

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3% Performance Bonus level



## Bronze Builder Incentive<sup>+</sup> (BBI)

- 15% + Performance Bonus.
- 100 Personal PV.
- Have three (3) personally sponsored ABOs achieving minimum of 6% Performance Bonus level.



- Earn a 40% multiplier on your monthly Performance Bonus.
- Earn up to 12 payments within 18 consecutive months. Timer starts once first BFI month is achieved

#### ELIGIBILITY:

Highest below Gold Producer since PY20 prior to the first BBI months



## Bronze Builder Incentive<sup>+</sup> (BBI)



#### **BRONZE PIN**

The first time you earn BBI, you are awarded with the **Bronze Pin.** 

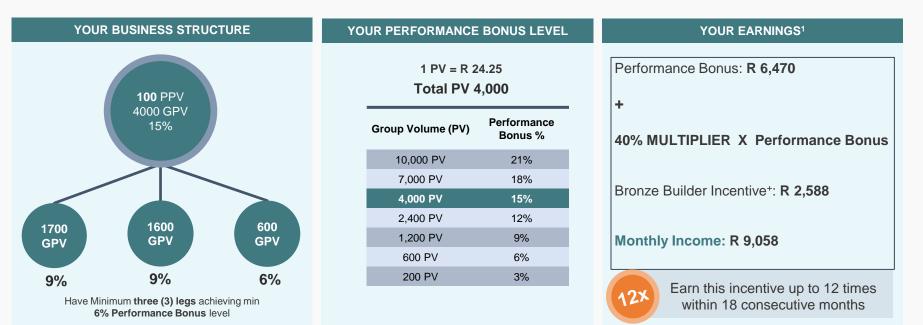
Can help reduce time to - FIRST RECOGNITION

Increase - PERFORMANCE BONUS OPPORTUNITY

**Recognizes - HEALTHY STRUCTURES** 

## **Bronze Builder Structure**

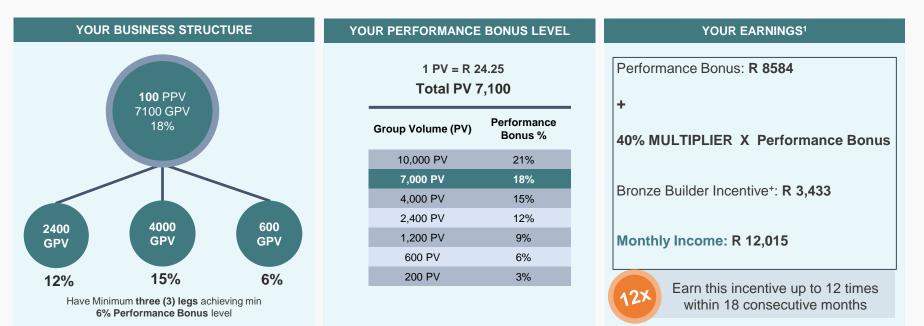
15% Performance Bonus level with a minimum of three (3) personally sponsored ABOs achieving minimum of 6% Performance Bonus



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## **Bronze Builder Structure**

18% Performance Bonus level with a minimum of three (3) personally sponsored ABOs achieving minimum of 6% Performance Bonus



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## **NEW! Bronze Builder Consistency Incentive+**

- Fixed payment for **6 BBI** months in PY24 in the amount of **R5,500**
- $\square$

Fixed payment for **12 BBI** months in PY24 in the amount of **R11,000** 





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	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18
Scenario 1	х		х	х		х	х		X (R5,500)		х	х	х		х	х	X (R11,000)	
Scenario 2	х	х	х	х	х	X (R5,500)		х	х	Х	х	х		X ( <b>R11,000)</b>				
Scenario 3			х	х			х	х							х	X (R5,500)		

## Multiply your earnings as you grow!

#### **Leader Incentive**





Performance Plus Incentive<sup>+</sup>

Grow beyond 10,001 Ruby PV

EARN A 2% MULTIPLIER ON RUBY BV FOR THE MONTH

#### Personal Group Growth Incentive<sup>+</sup>

Generate Personal Ruby Q months

EARN A 20% MULTIPLIER MONTHLY AND UP TO A 30% MULTIPLIER ANNUALLY ON PERFORMANCE BONUS



#### Frontline Growth Incentive<sup>+</sup>

Help downline ABOS reach 21%

EARN UP TO A 60% MULTIPLIER ON CORE PLAN INCOME



#### Two-Time Cash Incentive<sup>+</sup>

Keep growing to higher pin levels

EARN ANNUAL PAYMENTS

Additional requirements: Personal PV of 200 PPV is required for Leader Incentives

# What is Ruby Volume/PV?

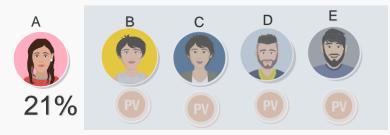
#### **Ruby PV Includes:**

Personal; PV PLUS Pass-UP volume from in market legs who are below 21% on the Performance Bonus Schedule

#### **Ruby PV does not Include:**

Volume from downlines qualified Platinum even if they are below 21%





#### ABO B,C,D,E Volume Passes up

## Performance Plus Incentive<sup>+</sup> (PP)

Generate **10,001+** Ruby PV in a month to earn:

## 2% × MONTHLY RUBY BV

Additional requirements: 200 Personal PV monthly Approved Silver Producer month

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## How to Qualify

V Personal Ruby Q Month (PRQ): Generate 10,000 Ruby PV or 4,000 Ruby PV with at least one 21% Leg.

- **Increase** or maintain your total PRQs each year.
- **Minimum** 2,400 Annual PPV required.

\*Core Plus discretionary incentives programme.

#### MONTHLY AND ANNUAL Personal Group Growth Incentive<sup>+</sup> (PGGI)

THLY							
MONTHLY PERFORMANCE BONUS	<b>10% - 30%</b> MULTIPLIER X	PERFORMANCE BONUS IN PRQ MONTHS					
	Number PRQs compared to Prior year	Annual Multiplier					
	+1 to 2 PRQs	10%					
	+3 to 5 PRQs	20%					
	+6 and up	30%					
	For Founders Platinum up to Founders Emerald who maintain 12 PRQs	5%					

\*As long as the ABO is tracking for PRQ base comparing to last PY



## How to Qualify

- Earn a **Frontline Q (FQ)** for every month an in-market downline leader qualifies at 21% Performance Bonus bracket.
- **Increase** or maintain your total FQs each year.
- Achieve 24,000 Annual Ruby PV. Excluding Diamonds and above.
- Generate a minimum of 2,400 Annual Personal PV.
- Payment cap at R550 000.

#### ANNUAL Frontline Growth Incentive+ (FGI)

Founder Platinum and above

#### EARN ANNUALLY

15% - 60%		MONTHLY LEADERSHIP +
MULTIPLIER	X	FOSTER + DEPTH BONUSES

Number FQs Compared to Prior Year	Annual Multiplier
Maintain FQs	15%
+1 to 2 FQs	40%
+3 to 5 FQs	50%
+6 and up	60%

\*As long as the ABO is tracking for PRQ base comparing to last PY

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\*Core Plus discretionary incentives programme.

## Grow to Gold Producer to earn the Two-Time Cash Incentive+ (TTCI) !



Earn **R12,000** at first qualification



Earn **R12,000** when you requalify the following year



## TWO-TIME CASH INCENTIVE<sup>+</sup>

Grow to a new pin level, then requalify the following year

	1 <sup>st</sup> Year Payment	2 <sup>nd</sup> Consecutive Year Payment	Total
Gold Producer	R12,000	R12,000	R24,000
Platinum	R24,000	R24,000	R48,000
Founders Platinum	R48,500	R48,500	R97,000
Sapphire	R64,500	R64,500	R129,000
Founders Sapphire	R96,500	R96,500	R193,000
Emerald <sup>1</sup>	R129,500	R129,500	R259,000
Founders Emerald <sup>1</sup>	R162,000	R162,000	R324,000
Diamond <sup>1</sup>	R202,000	R202,000	R404,000
Founders Diamond <sup>1</sup>	R243,000	R243,000	R486,000

<sup>1</sup>Emerald through Founders Diamond ABOs must qualify with in-market legs only. European legs are counted as in-market legs. Eligibility is determined by Emerald Bonus Recipient and/or Diamond Bonus Recipient record from Base Year PY15.

### **Exclusive Amway event for New Platinums**



## PY24 Leadership Training Seminar (LTS)

#### Qualification period: 1st September 2023 – 31st August 2024

TIMER	QUALIFIED MONTH	PERSONAL PAPV <sup>3</sup>	IMPORTANT TO NOTE
1 <sup>st</sup> time <sup>1</sup>	8 Qualified Months		First time, did not qualify for LTS in PY22 and PY23.
2 <sup>nd</sup> time	10 Qualified Months	Annual personal PV 1,200 for Southern Africa	ABOs who attended one LTS in either PY22 or PY23 (Provided that no LTS was attended between 2019 – 2021)
3 <sup>rd</sup> time and beyond <sup>2</sup>	Founders Platinum		ABOs who attended two or more LTS's with at least one attended in either PY22 or PY23

#### **Qualification Enhancement: 2-year rule:**

Those who did not qualify for LTS in PY22 and PY23 can qualify only with 8 Qualified months.

- Annual Personal PV<sup>3</sup>: 2.400 Personal PV/1.200 Personal PV (Southern Africa)
- All qualified <u>Emeralds and above are automatically</u> qualified without fulfilling the above criteria.
- All LTS qualifiers must have the New Platinum Test passed before the LTS.

<sup>1</sup>First-time LTS qualification means ABO did not qualify for LTS in the past 2 years (PY22 and PY23) <sup>2</sup>All 3 FPL qualification methods count (12 QM, or 10 /11 QM with 144.000 VE, or 10/11 QM with 120.000 GPV <sup>3</sup>Personal PAPV, excluding Top-Up transactions.



